



Gold
Microsoft Partner



A Blueprint for Digital Transformation Success

365 InHouse, Your Technology Agnostic
Digital Transformation Success Partner

What does a Successful Digital Transformation look like?

Definition of Success

- ✓ **CUSTOMERS** learn to love dealing with your organisation via a simplified and easily understood customer journey enabled by technology.
- ✓ Willingly adopted by **USERS** because it makes their working lives better.
- ✓ The **BUSINESS** is accelerated through Growth & Efficiency.
- ✓ The Embedded Solutions are Cost-Effective, Sustainable In-House and produce a Return on Investment.

Top 5 Success Indicators



- ✓ Business efficiency and growth is accelerated, budgets are diligently maintained, while producing a return on your investment.
- ✓ Customers and staff feel that processes are unified, streamlined, automated and efficient; clear and responsive communication channels exist; and structured management is in place to promote success.
- ✓ Capabilities exist in-house to confidently manage a successful digital change. Hybrid digital partners provide detachable and flexible support for sustainable in-house management.
- ✓ Everyone understands why the technology of choice has been employed and is clear on how to take full advantage of it to achieve their respective objectives.
- ✓ Data is clean, structured and trusted leading to enhanced insights and opportunities.

A Blueprint for Digital Transformation Success: Introduction

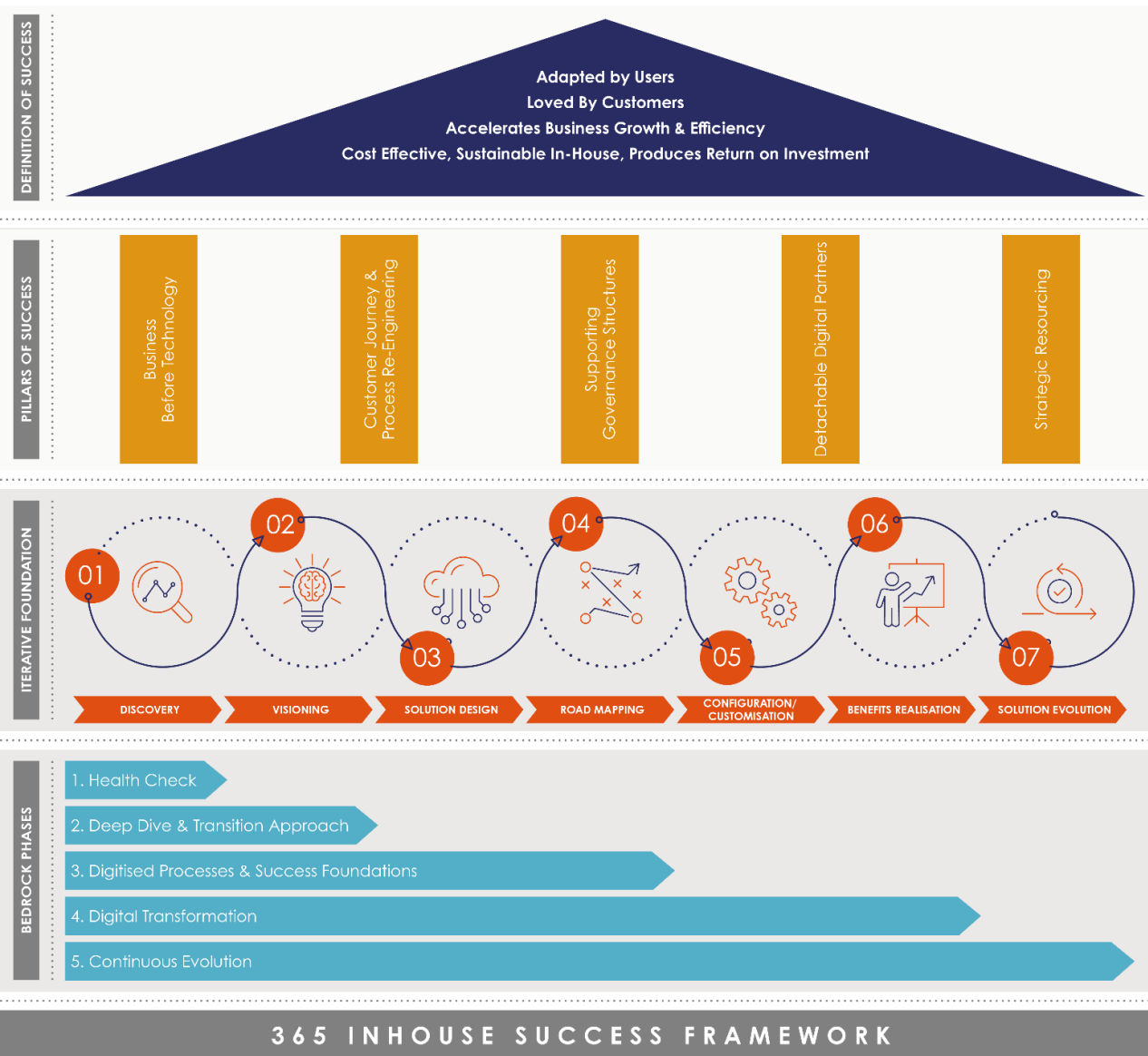
Is this Success Blueprint for you?

- ✓ You want to accelerate your business toward its Growth Strategy through a Digital Transformation.
- ✓ You are looking to **Unify** and **Automate** your Processes, Systems, Communications, Data & People.
- ✓ You don't know where to start OR have already started but its not producing the results you expected.
- ✓ You feel overly-dependent on your current digital solutions provider?
- ✓ You want to ensure a return on your digital transformation investment?

Sadly, 70% of Digital Transformations Fail Here are the top 5 reasons why they fail...

- 1 Attention is placed on functionality of the **Technology** rather than the objectives of the **Business**.
- 2 Lack of **Supporting Structures** that help govern the Digital Transformation
- 3 Not enough focus is placed on **Adaptability, Consistency & Longevity** in a rapidly changing environment.
- 4 Inability to acquire and retain the relevant **Skills-Sets and Experience** needed for success
- 5 Lack of **Meaningful Collaboration** between the business and its appointed digital transformation partner.

365 InHouse's unique **'InHouse Success Blueprint'** is an innovative approach to guaranteeing successful digital transformations. Packed full of tried and tested best practise at all levels, carefully crafted over 2 decades.



Definition of Success

To give you a target to aim for, and a benchmark of measuring the success of your digital transformation.

Pillars of Success

Acting as the structures that underpin successful transformations.

Iterative Foundations

Offer an iterative lifecycle from initial discovery through requirements analysis, design, planning, build, delivery, and continuous improvement.

Bedrock Phases

5 guiding phases through every digital transformation that ensures: you can quickly get a pulse on where you are at; your current and future vision is mapped and understood; your processes are prepared for a digital world; the transition is carefully crafted; success is embedded from start and your continual evolution toward self-sufficiency is supported.

5 Bedrock Phases

How we Work

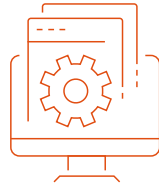


Phase 1

Analyse the areas your organisation is demonstrating healthy vitals as well as areas for improvement.

Providing expert recommendations in the areas of digital strategy, project, process, people, technology and data.

HEALTH
CHECK



Phase 2

Take a deeper dive where necessary including your organisation's future vision and perfect customer journey – paving the way for a personalised transition approach mapping out your recommended transformational journey.

TRANSITION
APPROACH



Phase 3

Re-engineer selected processes for your new digital world.

Implement internal governance and technical foundations to ensure your digital transformation is built on solid foundations and setup for success.

SUCCESS
FOUNDATIONS



Phase 4

Iteratively transform your organisation from its current digital position to its new visionary future landscape. 'Hybrid Detachable Support' means you have all the resources and skills you need yet are always in control.

DIGITAL
TRANSFORMATION



Phase 5

No digital transformation is ever complete. Our 'Self-Sufficient Growth Platform' provides everything you need to continue evolving sustainably through an advanced Learning Academy and Support offerings.

CONTINUOUS
EVOLUTION

365 InHouse Case Study

Leading FM Technology provider becomes self-sufficient using 365 InHouse's innovative services

MRI Real Estate Software

- The Facilities Management (FM) software business within Real Estate Technology leaders MRI had been using a bespoke Microsoft Dynamics 365 / Power Platform solution for some time. To enhance the use of the system and achieve greater efficiencies the time was right to replace its Microsoft Partner, for maintaining and evolving its system, with a partnership with preferred supplier 365 InHouse.
- 365 InHouse has allowed the FM business to achieve self-sufficiency as well as to introduce powerful new functionality to the user base. Having a permanent and dedicated in-house CRM administrator has also been hugely beneficial.
- The use of the innovative **InHouse Success Framework**, from 365 InHouse, provides a range of tailored services that enables companies to successfully take over and manage their Microsoft solution in-house. On this occasion, it also acted as the basis for an industry-first Programme for sourcing, training and mentoring individual talent up to required seniority levels.
- The two companies also co-invested in training junior consultant, through this Programme. This role is now a vital inhouse role for this ongoing project, providing a more flexible and cost-effective benefit which would not have been achieved with a contractor or Microsoft Partner.

[Read the Full Story Here...](#)



REAL ESTATE SOFTWARE



365 InHouse offers a great team of people to work with, one we trust to deliver solutions that make us more self-sufficient and more cost effective."

Kevin Shipp
Senior Director of Operations at MRI Software

A Blueprint for Digital Transformation Success

Start TODAY!

If our values align with yours, and you'll like to find out more then let's connect. We're always happy to give up an hour or two, free of charge, to understand how we can help and see if we are a good fit for each other.



[BOOK NOW](#)

For a FREE no obligation
consultation with a
Transformation Success
Specialist